

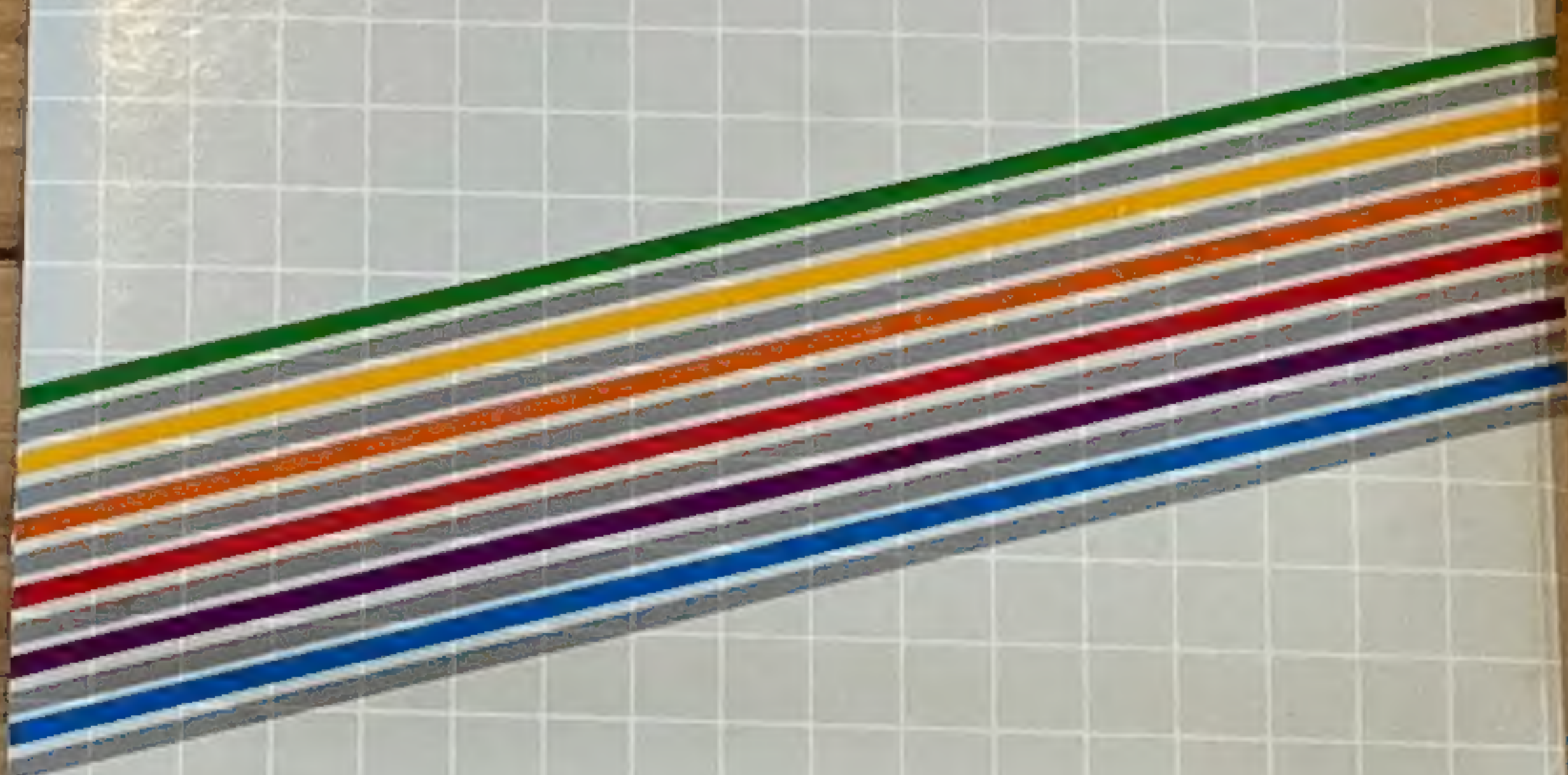


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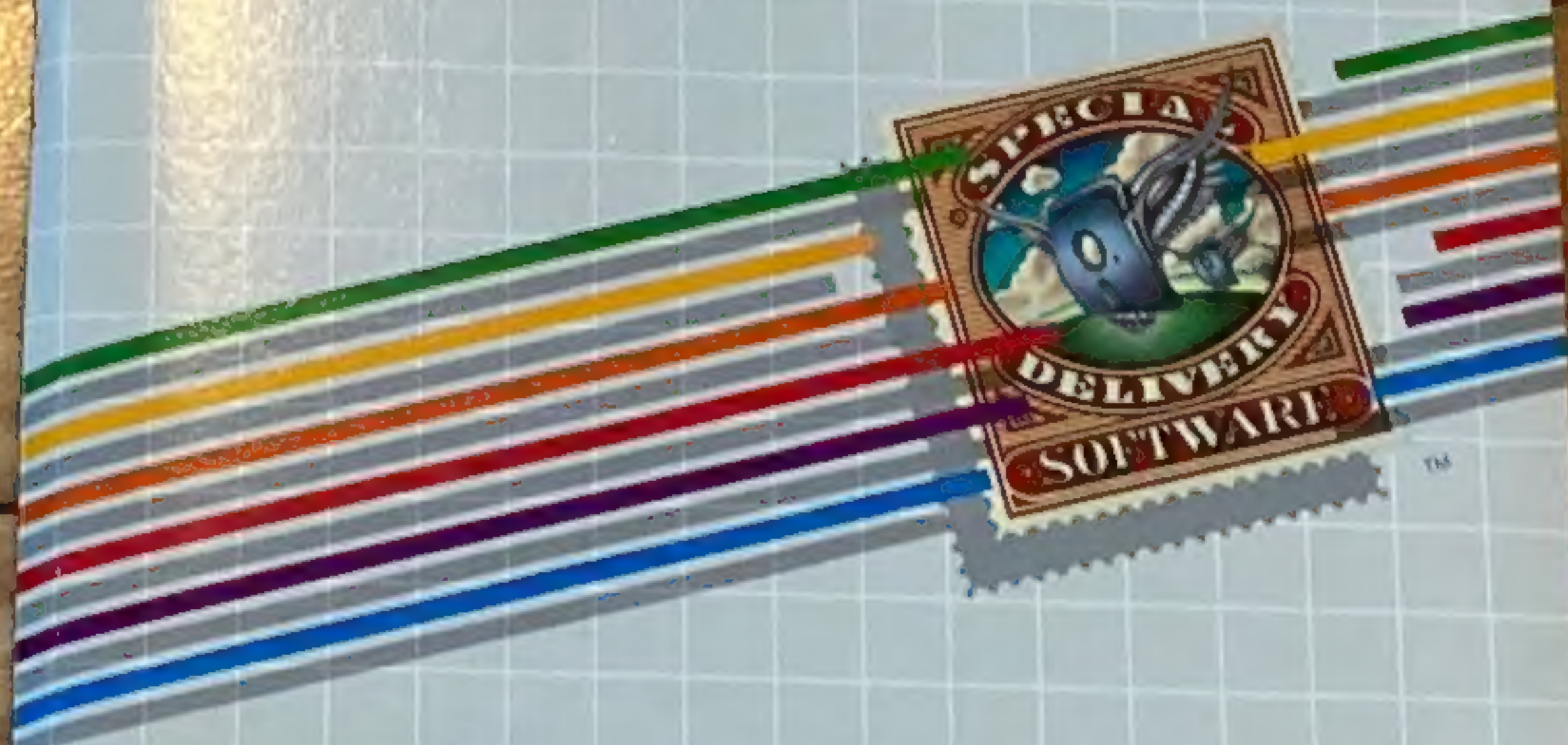
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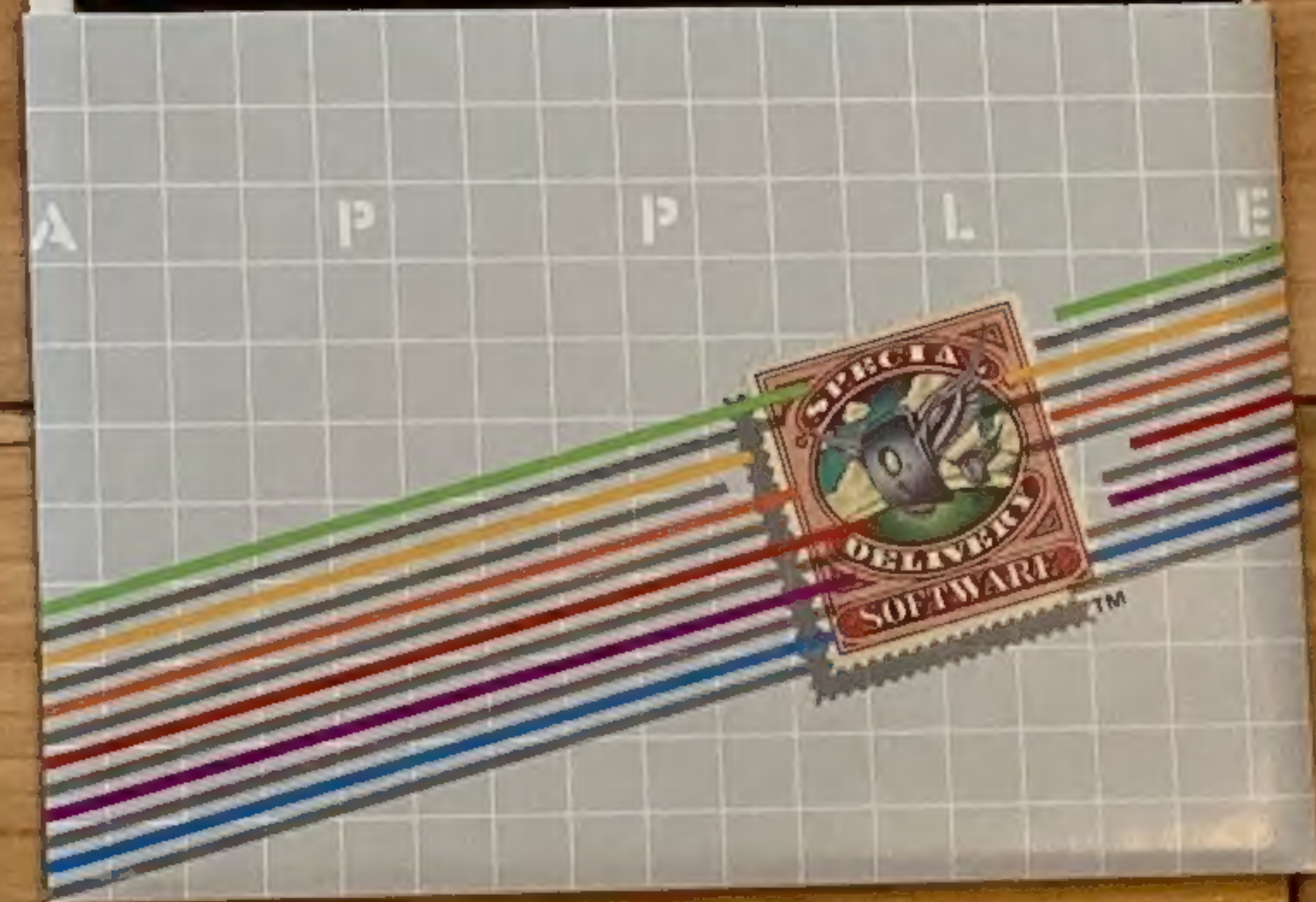
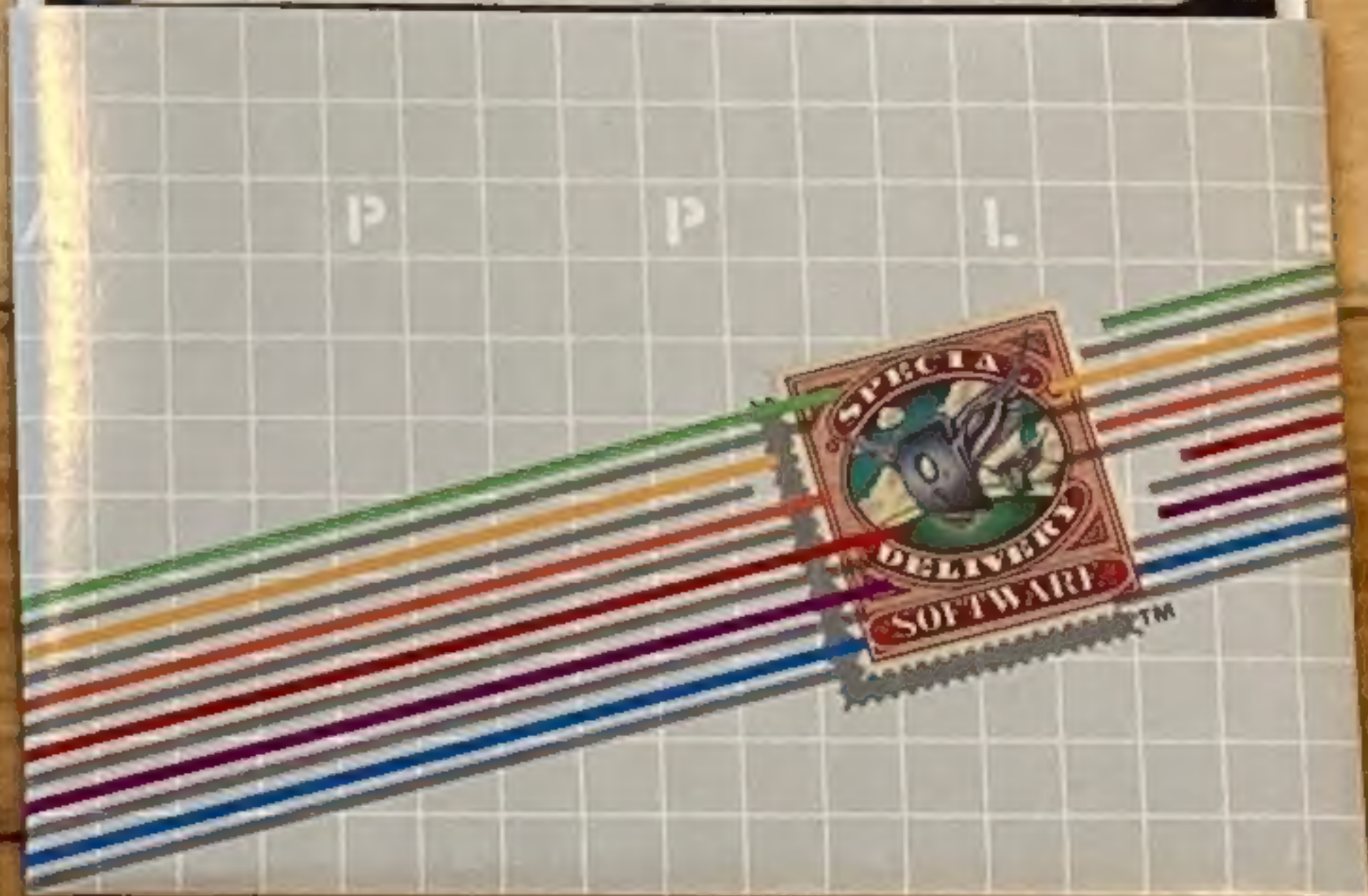
by

Robert B. Dilts

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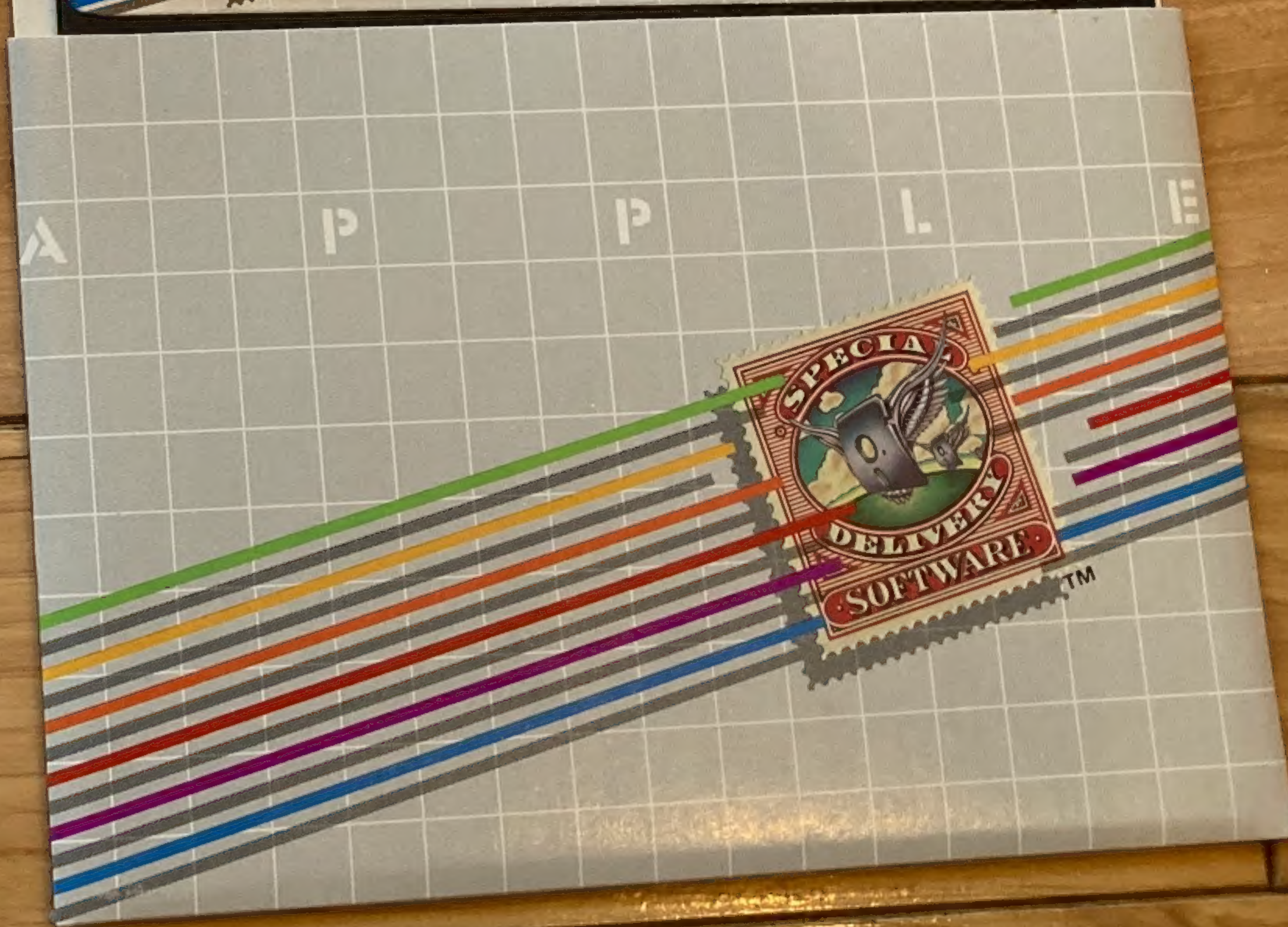
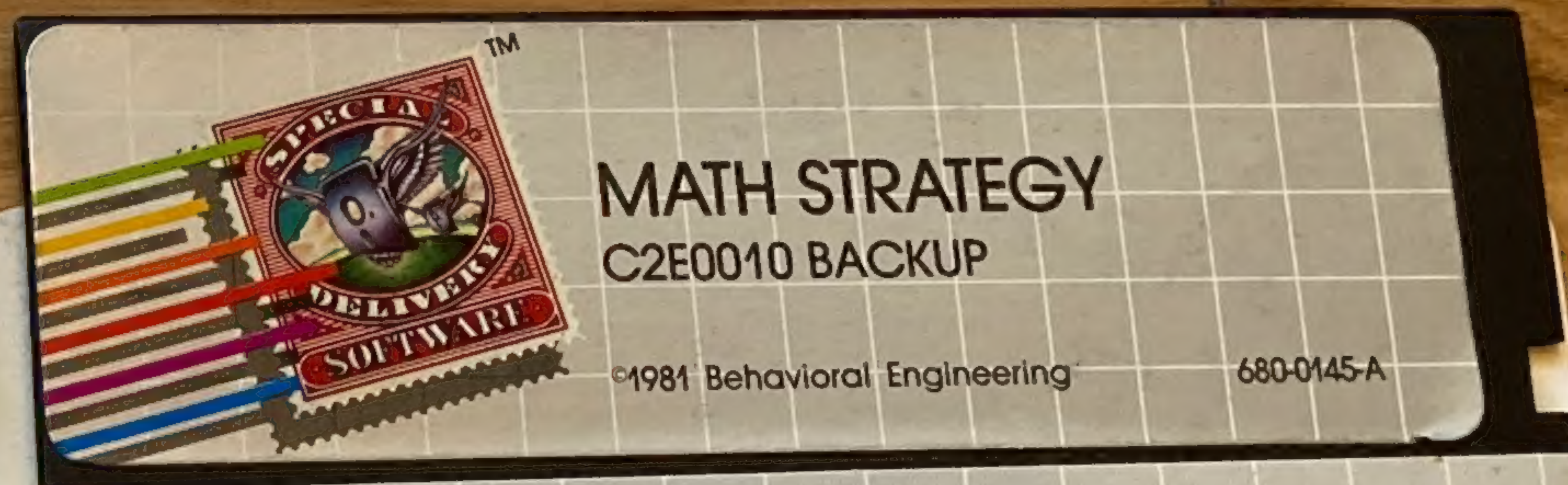
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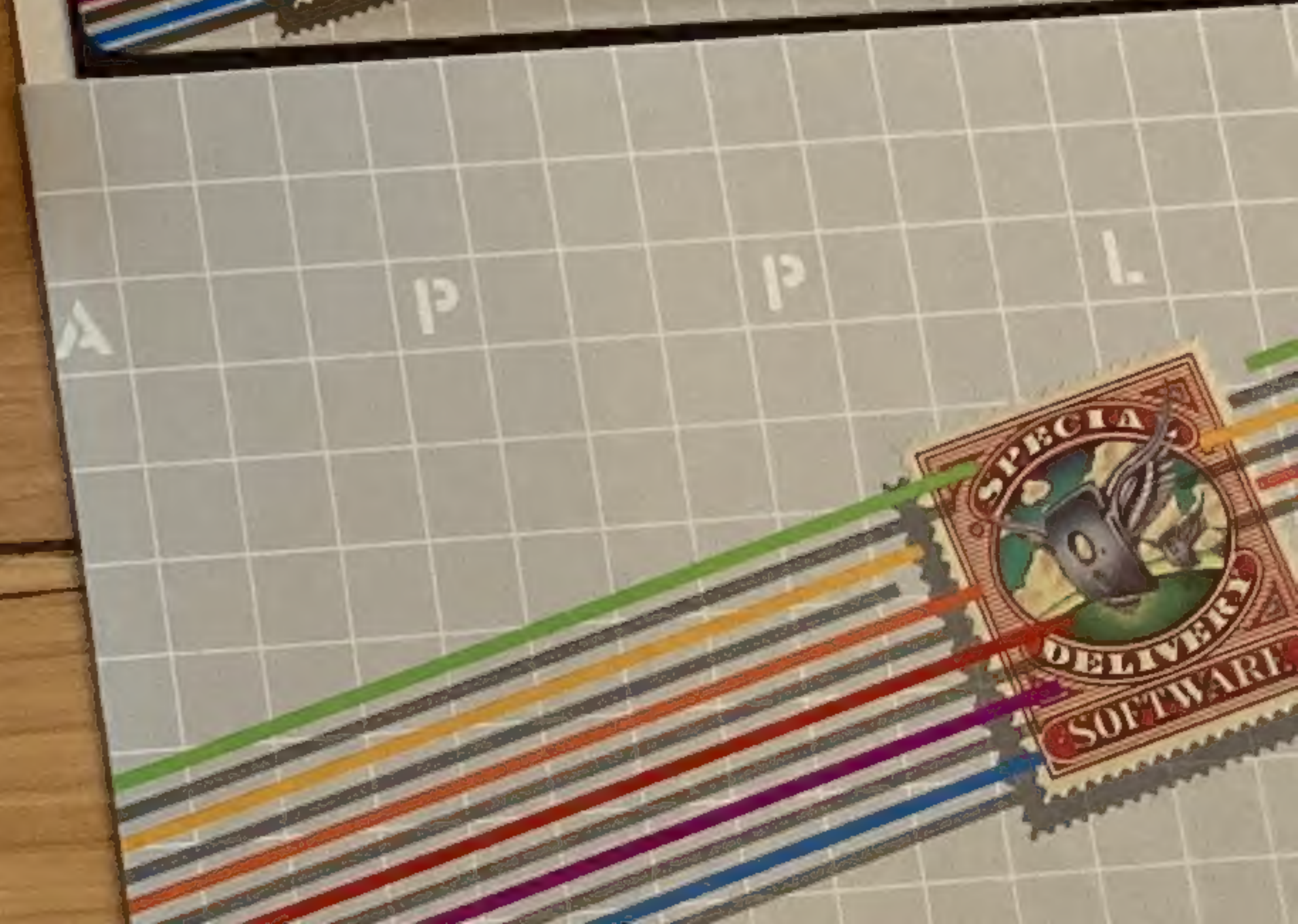
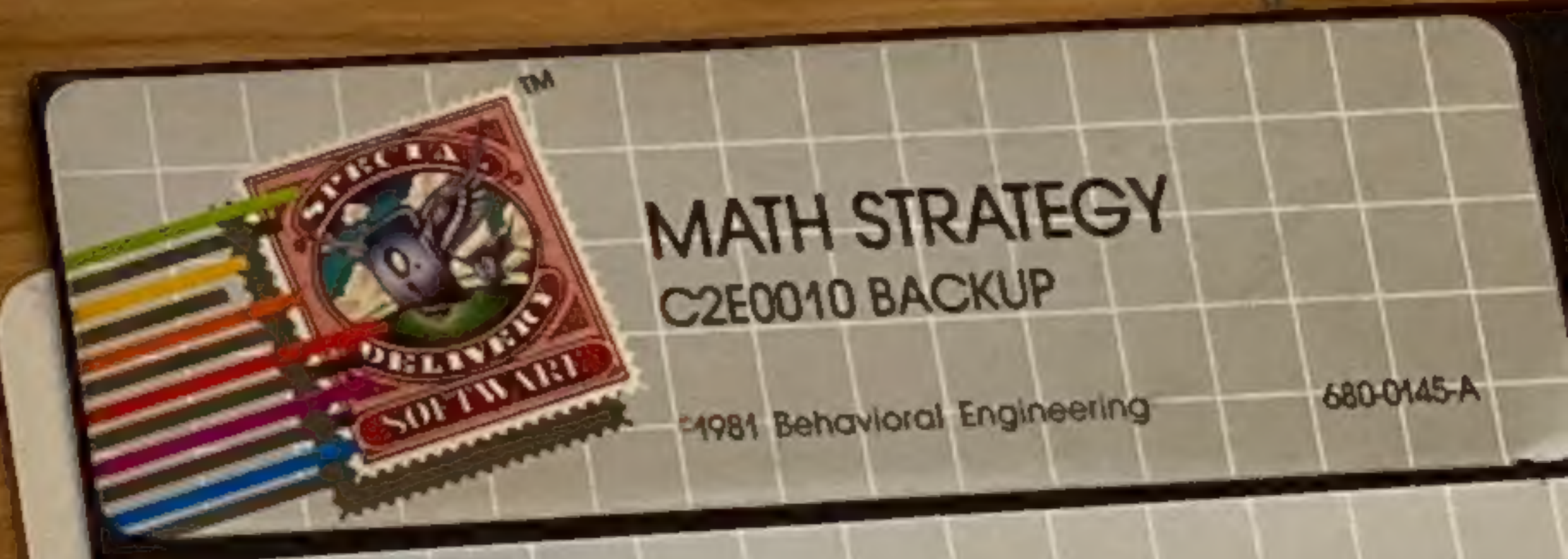
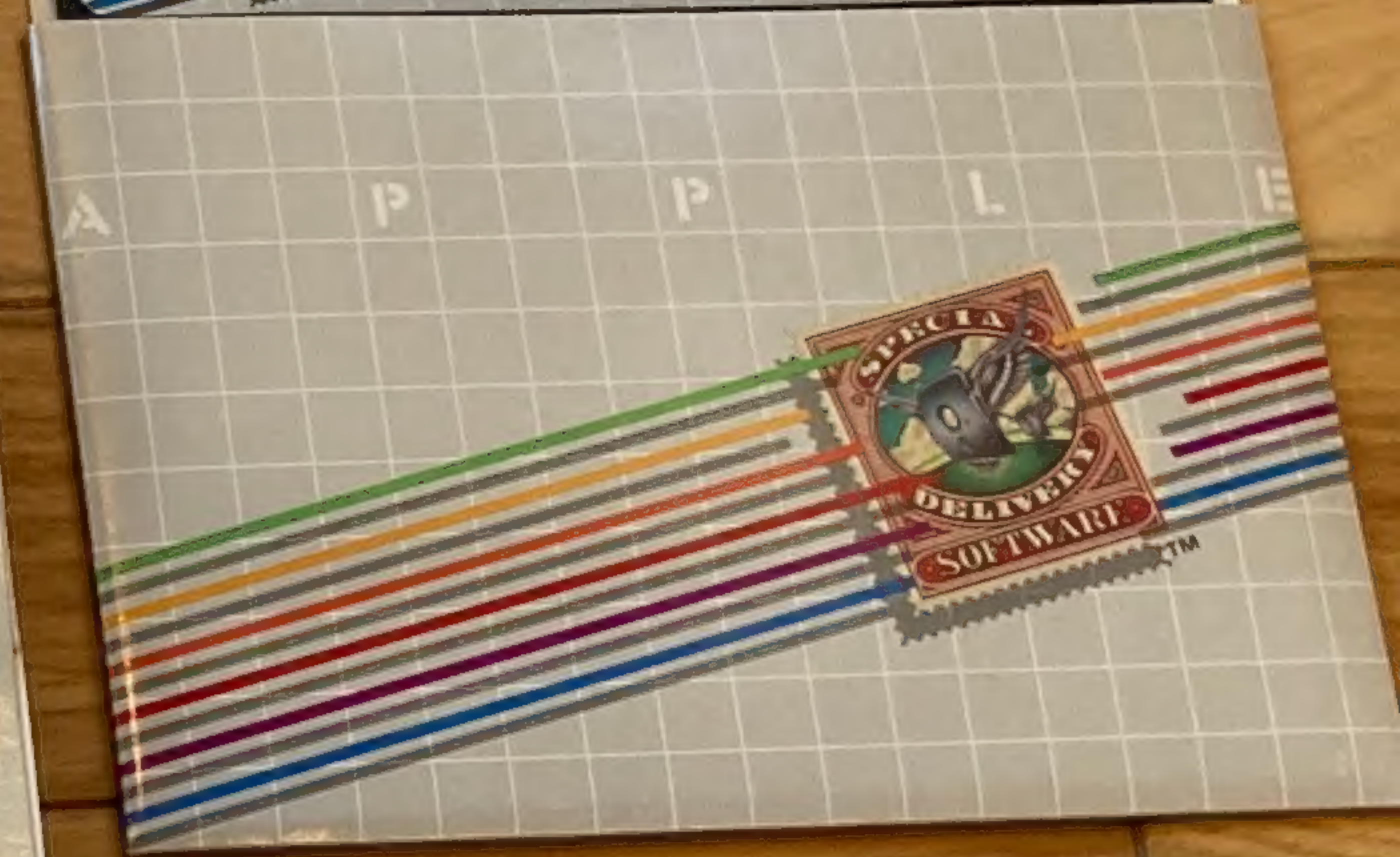
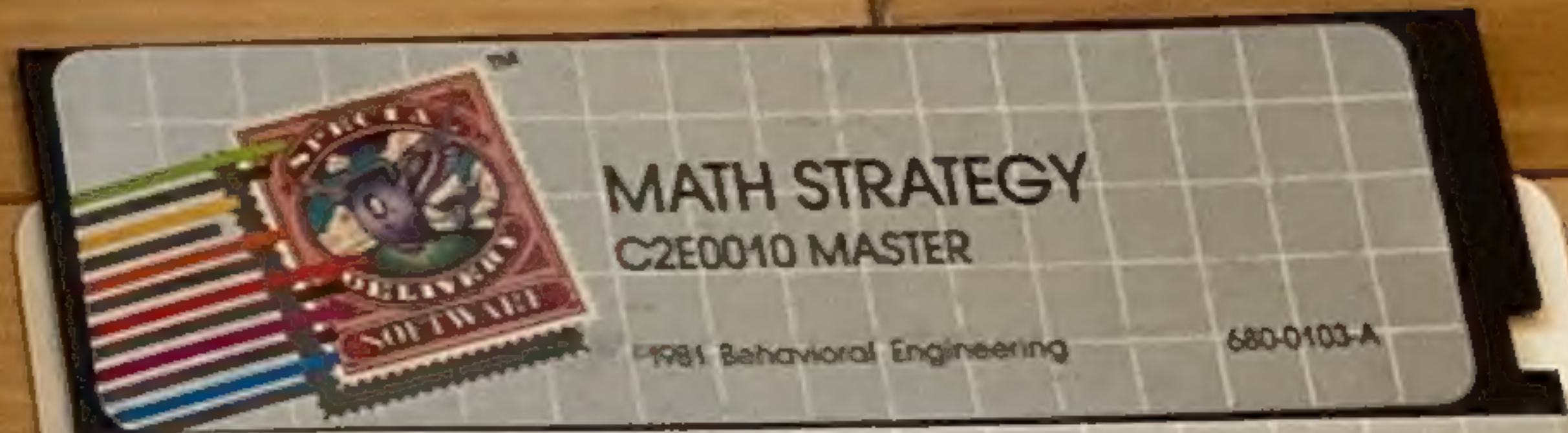


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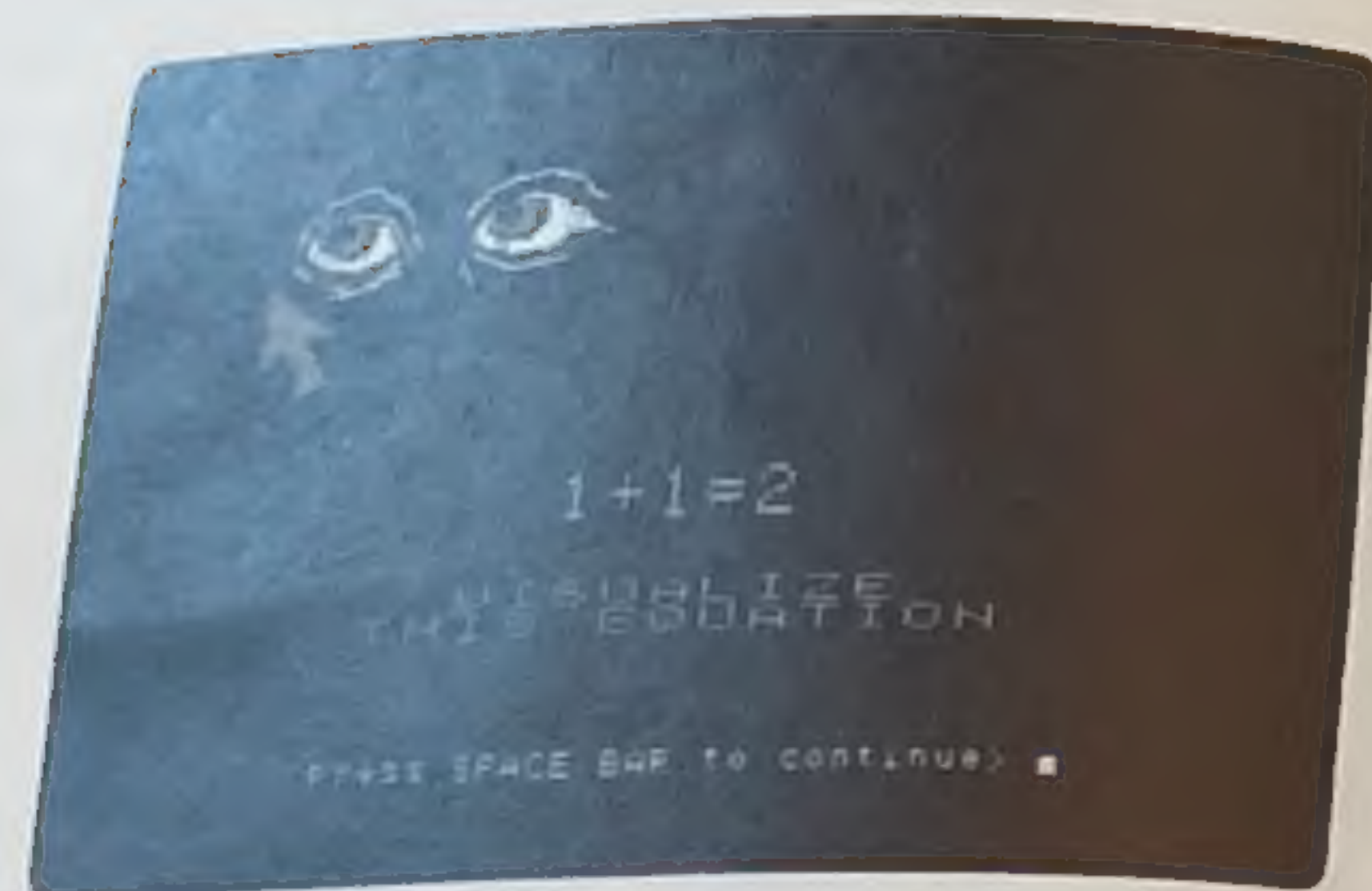


FIGURE 8—VISUALIZING THE EQUATION

You should look at the equation and then move your eyes in the direction indicated by the arrow and the eyes on the computer screen. The object is not to actually focus on the ceiling or the wall (when people are visualizing, their eyes tend to defocus, in fact) but rather to simply place your eyes there as you picture the numbers in your mind's eye. This is shown in Figure 9:

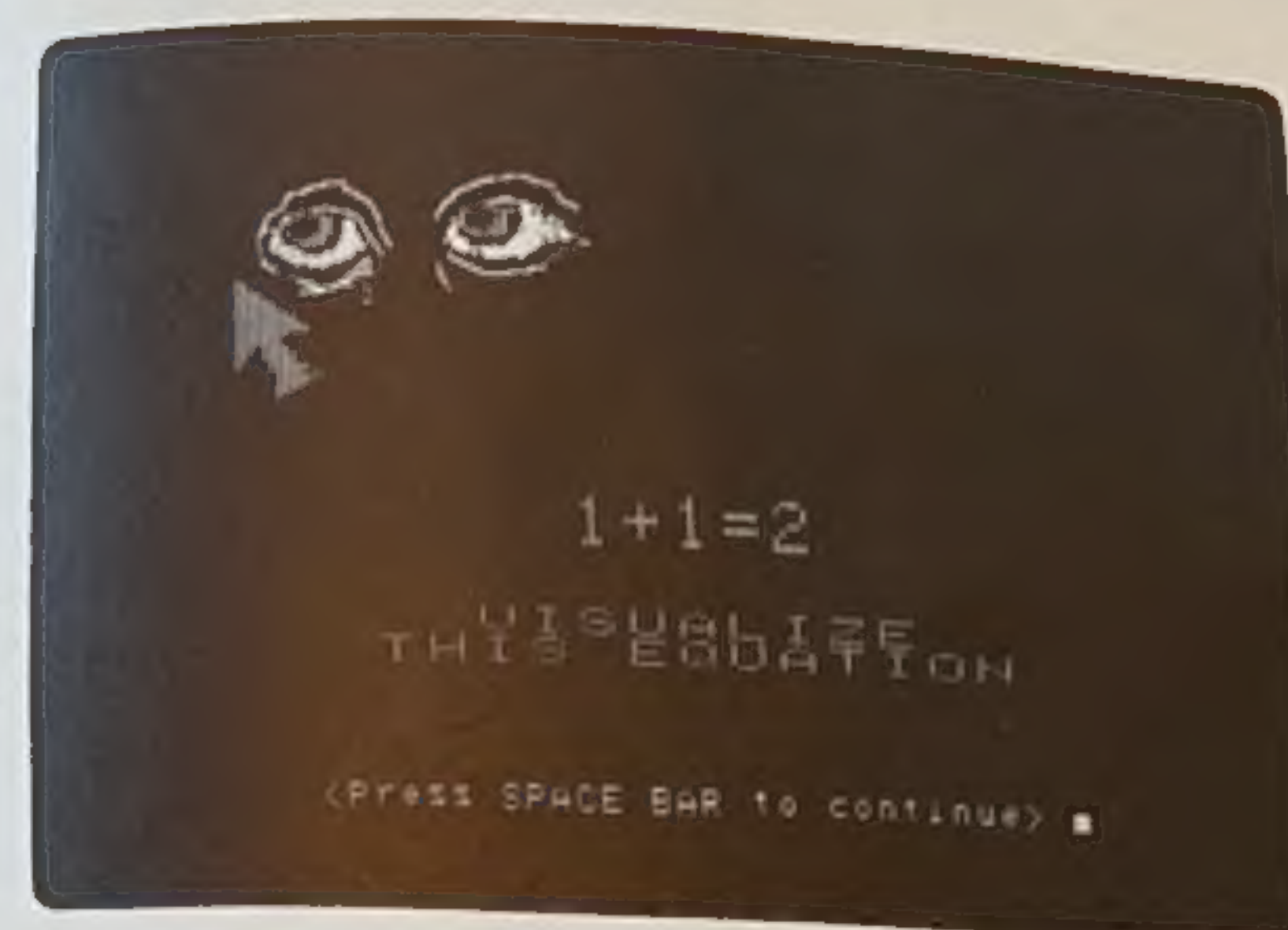
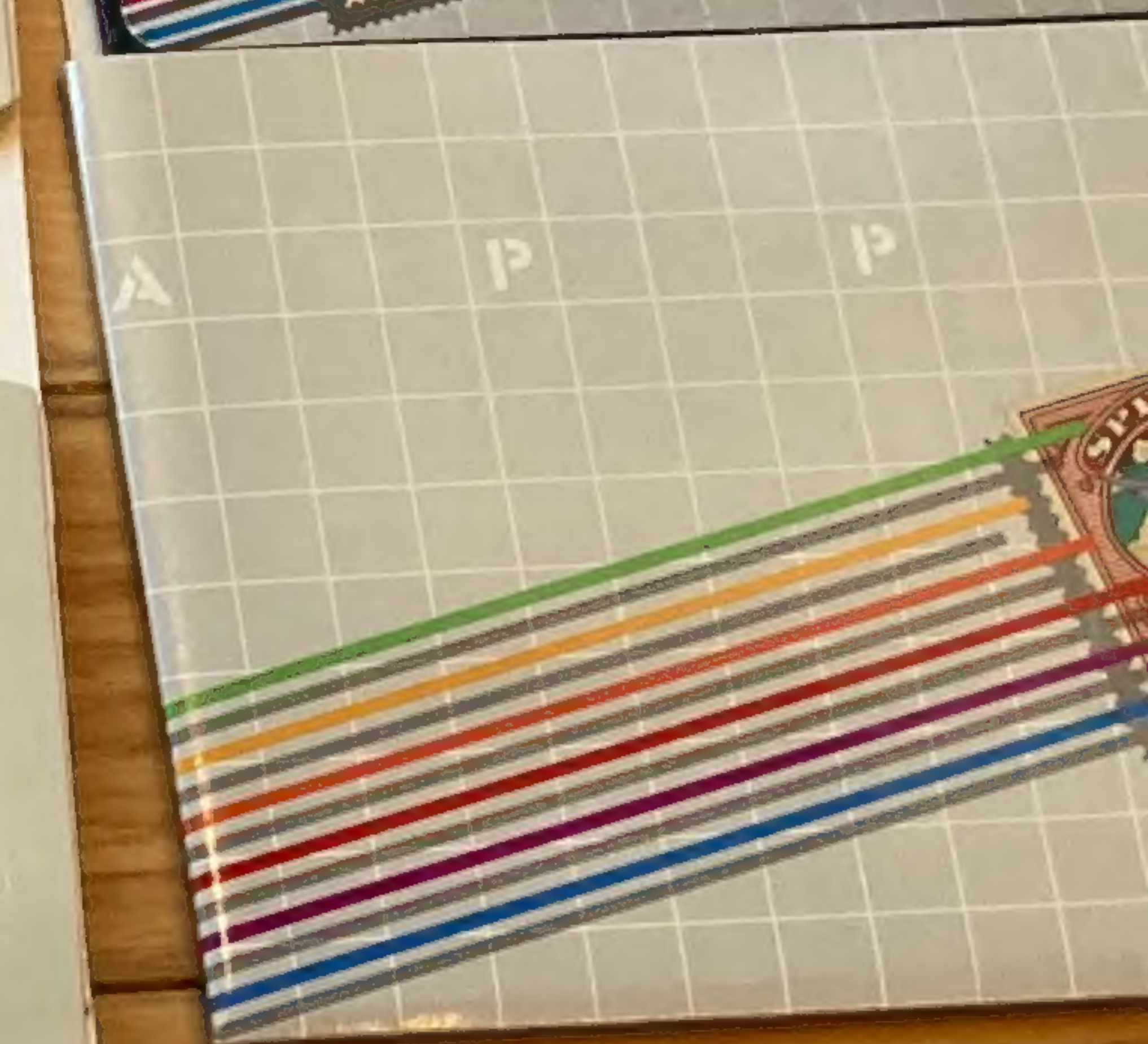
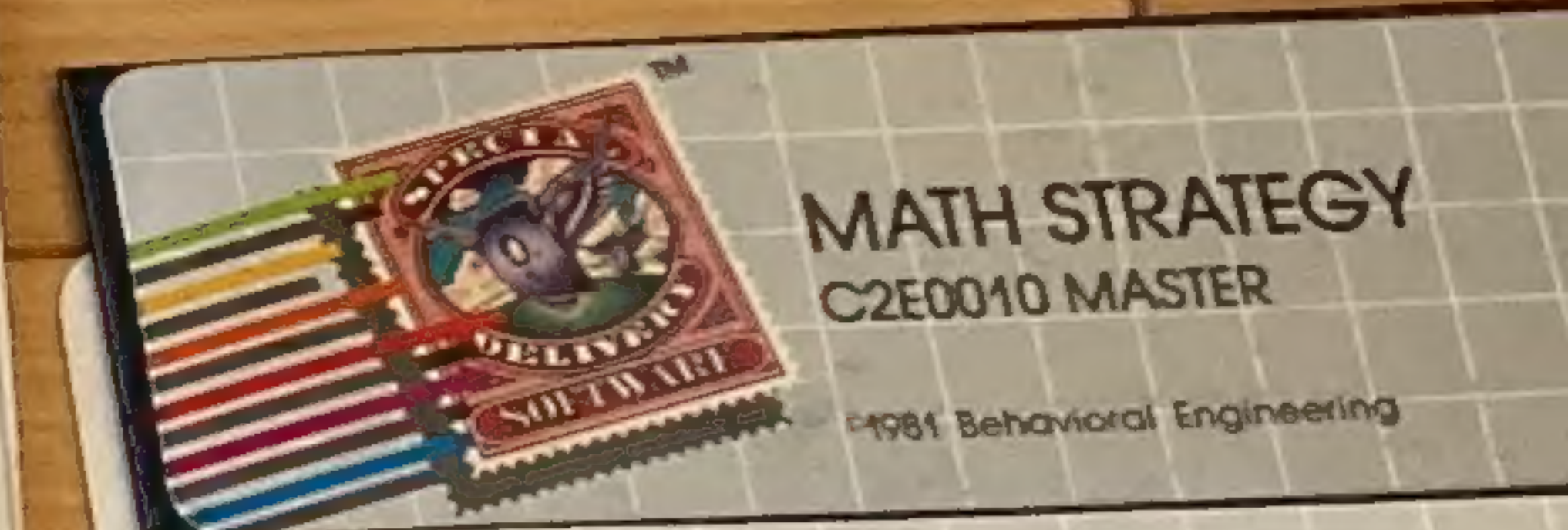


FIGURE 9—HOW TO USE ACCESSING CUES



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